DRPT
Virginia Department of Rail and Public Transportation

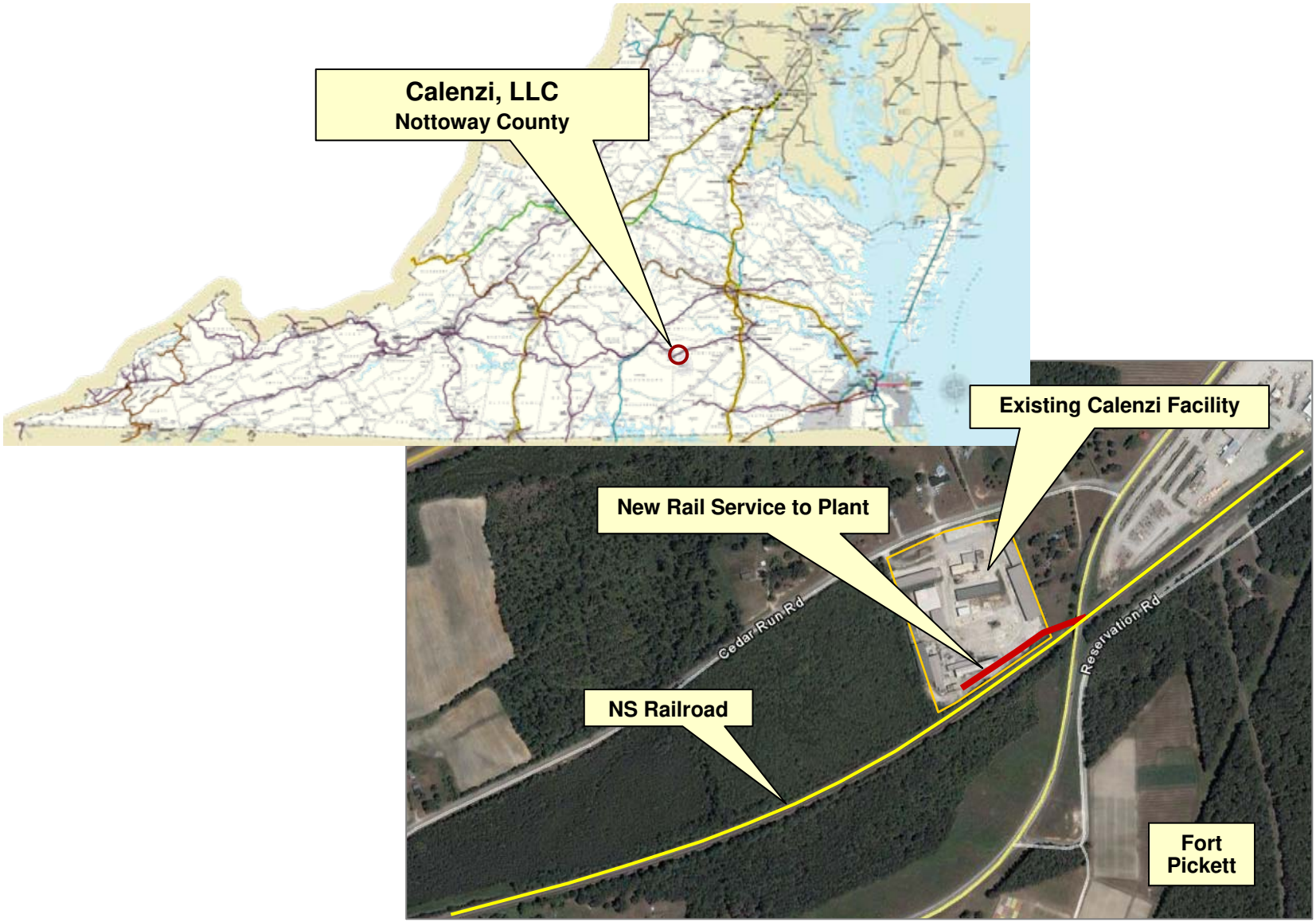
# Rail Industrial Access Program Application Briefing

## Calenzi, LLC
## Nottoway County

**Kevin B. Page**
**Chief of Rail Transportation**

October 15, 2008

# Project Location



# Project Description

- Calenzi provides warehousing and processing of semi-precious stone such as marble and granite
- Construction of approximately 500 feet of track to serve the expansion of the existing Calenzi facility near Blackstone and Fort Pickett in Nottoway County
- Project cost: $150,000
- Project provides a connection to the NS Heartland Corridor

# Project Benefits

- The Calenzi facility expansion will generate $3,000,000 in local investment over next 21 months and will create 10 new jobs by July 2010.
- Rail access will enable approximately 250 railcar shipments per year upon completion
  - Over 875 trucks per year removed from Virginia highways

# Project Scoring

- Projects are scored based the following criteria:
  - Number of annual carloads
  - Added employment
  - Commonwealth's portion of track construction per initial capital investment cost
  - Jurisdictional unemployment rate as compared to statewide
  - Project endorsement by the Virginia Economic Development Partnership or Department of Business Assistance to bring or expand industry in Virginia
  - Non-state contributions to track construction
  - Contribution to the long term viability of a rail line
- This project scored "Fair" at 60 out of 100 points.

# Recommended Project Funding

| Applicant | Total Project Cost | Recommended CTB Allocation | Matching Funds from Calenzi, LLC |
|---|---|---|---|
| **Calenzi, LLC** | **$150,000** | **$85,000** | **$65,000** |

The Rail Industrial Access program specifies that no more than $300,000 of unmatched funds may be allocated to any one project in any fiscal year. Rail Industrial Access funds in excess of $300,000 are matched dollar-for-dollar by the grantee or from other non-program sources.

DRPT will present this project for action at the November 2008 CTB meeting.

# Contracting Process

- Agreement will include the following framework:
  - Project description
  - Project budget
  - Project schedule
  - Design, engineering and construction criteria
  - Performance
    - Employment – Achieved first 24 months
    - Carloads – Achieved first five years and maintained thereafter for 15 years
    - Recovery for failure to perform
  - Payment and acceptance of project
  - Commonwealth's ownership interest in the work for 15 years
  - SWAM and non-discrimination
  - Assignment/Amendment




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